

# THE FUTURE IS ORGANIC

A SUSTAINABLE STRATEGY FOR A BETTER PLANET

EMILIANA

ORGANIC  VINEYARDS



# MISSION STATEMENT

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At Emiliana we believe in organic and biodynamic agriculture not only as the way to create the best wines, but also as a philosophy that tells us how to do things with respect.

Being organic is about caring for nature, protecting the environment and appreciation the people who make it possible for our wines to reach our consumer glasses.

Being organic is about understanding that by respecting the earth and its fruits, nature can express itself in an authentic and unique way.

We are passionate about organics, it moves and inspires us. Therefore, we became an organic winery to travel this path that is different from the rest.

To make our dreams come true, we continue advancing, innovating and working every day with efficiency, passion, rigor and the conviction that the future will be organic.

purpose:

# RECONNECTING PEOPLE WITH NATURE

**The connection with nature** is present in our language. Sometimes in a subtle way and others, more evidently. Nature invites us to be more present in the here and now and to create better relations with ourselves, others, and the whole.



# TIMELINE

1998

Emiliana's estates began developing organic and biodynamic agriculture.

2001

The first winery in Chile and seventh in the world to obtain the ISO 14001 certification (Environmental Management). Emiliana also received the certification for organic grape and production systems by IMO, Switzerland.

2003

The first organic wines (Coyam and Novas) reach the markets. Coyam 2001 (first vintage) was acknowledged with the "Best in Show" and "Best Blend" awards in the First Annual Wines of Chile Awards.



2006

Gê 2003 is the first wine from Chile and Latin America to obtain the biodynamic certification by Demeter, Germany.

2007

IMO certified Emiliana for its social responsibility, its good working conditions, and for being a fair and transparent organization (For Life).

Emiliana celebrates 10 years of organic agriculture

**2009**

Emiliana certifies its Fair-Trade practices (FLO)

**2012**

Wines of Chile chooses Emiliana as "Winery of the Year"

**2018**

**2008**

Coyam is the second Chilean wine to be certified biodynamic.

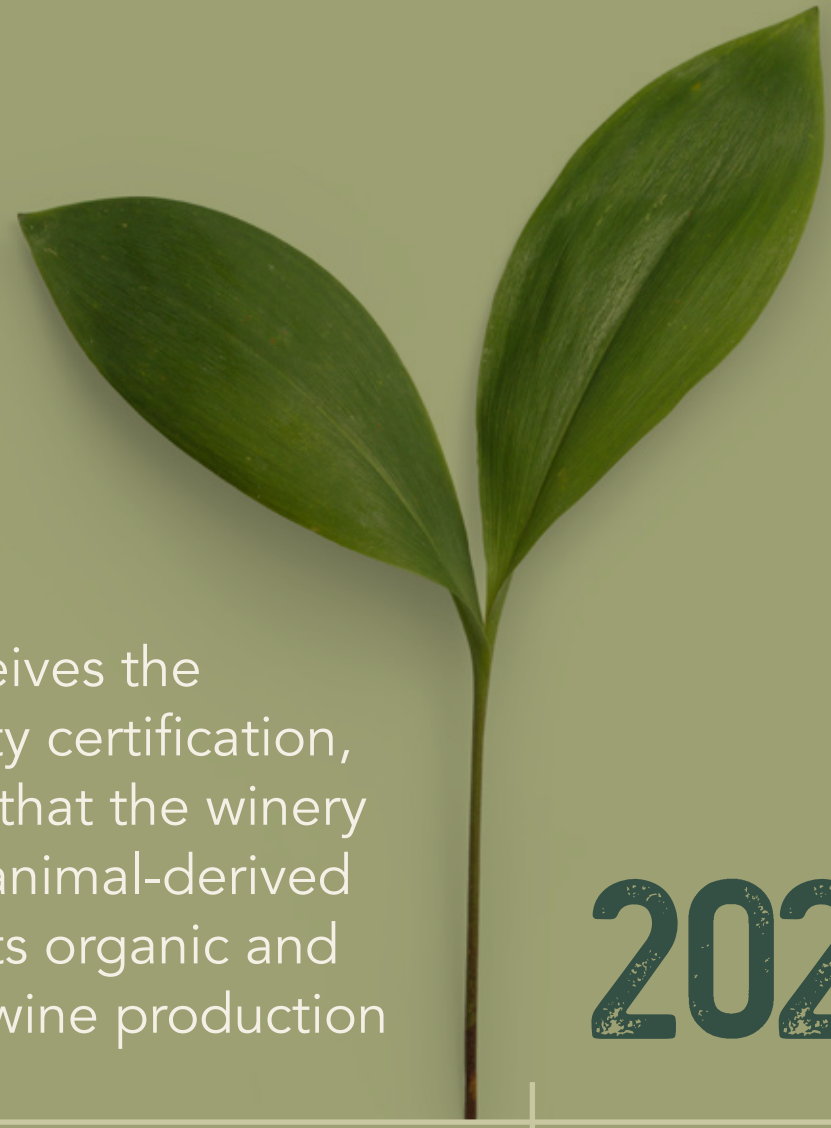
**2011**

Emiliana was chosen as "Green Winery of the Year" by the British magazine The Drinks Business. The winery obtains the certification by the Sustainability Code of Vinos de Chile (Wines of Chile).

**2015**

20th Anniversary of Organic Agriculture. Emiliana joins the list of the 50 most admired wine brands of the year, according to Drinks International





Emiliana receives the Vegan Society certification, which states that the winery doesn't use animal-derived products in its organic and biodynamic wine production

**2021**

Emiliana celebrates 25 years of organic agriculture and receives the Regenerative Organic Certification (ROC), being the 1st Chilean Winery to obtain it.

**2024**

**2019**

One million organic cases sold.

**2023**

Emiliana obtains B Corp Certification, reinforcing its commitment to be the Best Organic Winery for the World.

**CONTINUE MAKING AND PROMOTING ORGANICS AS THE ONLY WAY TO FARM IN THE FUTURE. FOR THE WELLBEING OF THE PLANET AND HUMANITY.**

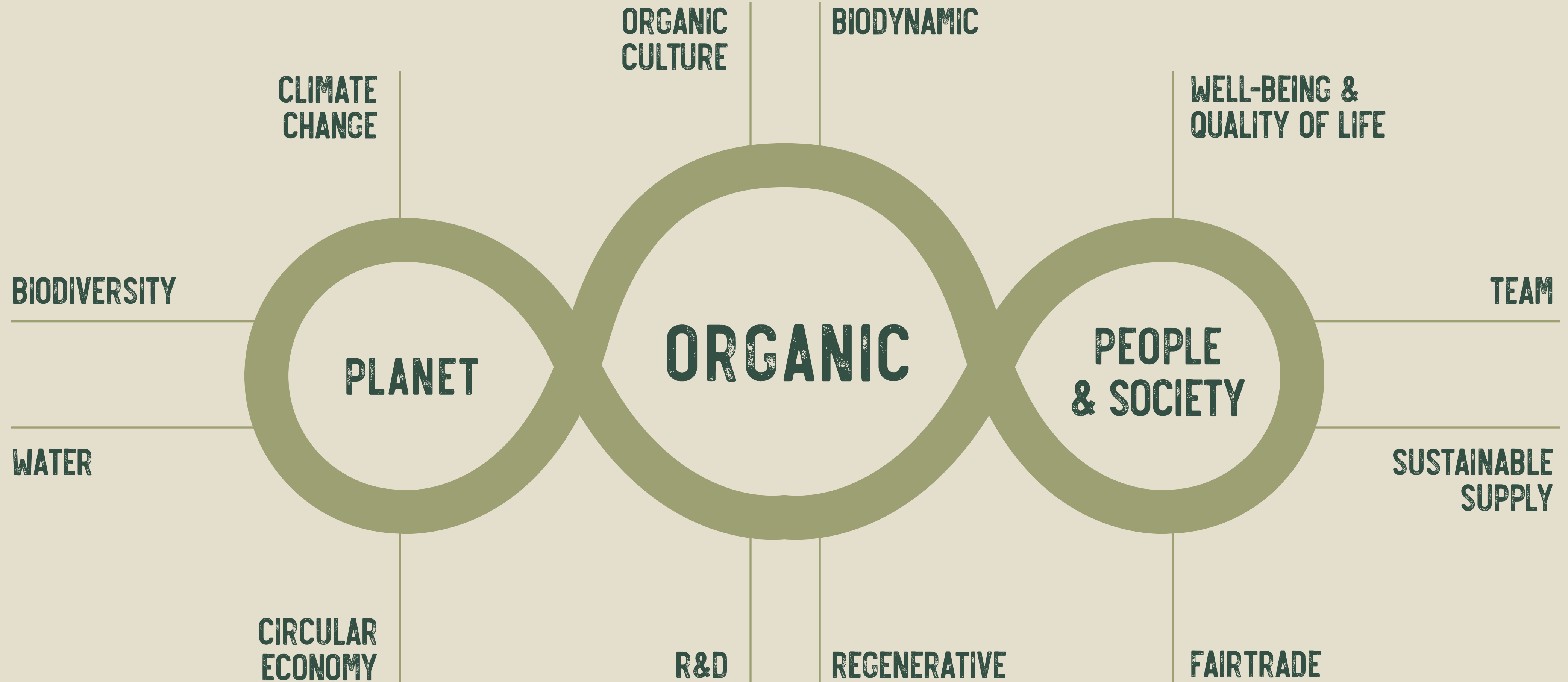


# OUR STRATEGY

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# CERTIFICATIONS

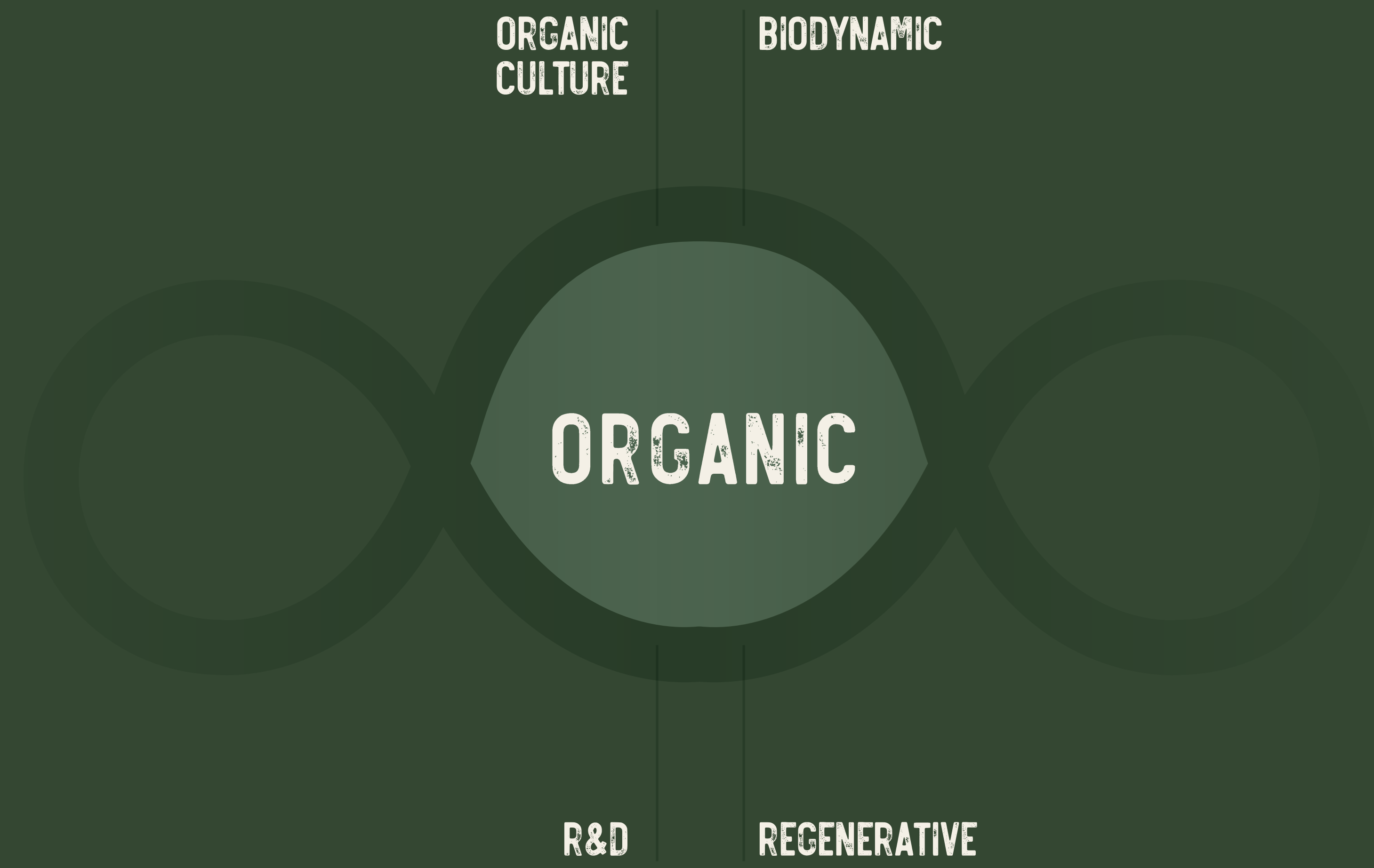
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# GOVERNANCE

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# ORGANIC

**Organic** is not just a product or an agricultural production without toxic chemicals. It is a way of thinking, living, and linking ourselves with nature based on the fact that we are part of it, and our collective well-being as a planet depends on our actions.

# ORGANIC AGRICULTURE

**1** Organic agriculture is based on biodiversity and the processes and cycles of nature. It refuses to use synthetic chemical products, like fertilizers, pesticides, herbicides, or genetically modified products.

**2** Organic agriculture regenerates the soil, the ecosystems, and the people.

**3** Organic agriculture is the base when talking of biodynamic or regenerative agriculture.



# ORGANIC CULTURE

To develop and promote a way/style of life and work based on understanding the benefits of being organic beyond a form of agricultural production. To contribute to the development of human beings and reconnect them with nature through actions that promote an attitude of admiration, respect, and protection towards it.

## INITIATIVES

- Informative talks on organic agriculture in universities
- Training workers and clients on organic agriculture
- Alliance with the Agroecological School of Fundación Origen
- Organic orchards and vegetables for workers
- Organic certifications

## CHALLENGES

- Create an Organic Committee to foster organic culture and practices throughout the company in 2024.
- Assure organic certification for 100% of our vineyards and wines.





“  
BEING ORGANIC  
BEYOND A FORM  
OF AGRICULTURAL  
PRODUCTION  
”

# BIODYNAMIC



Agricultural and winemaking practices are based on the interaction and collaboration of the different kingdoms of nature (animal, vegetal, mineral, and human). They generate a natural balance that allows us to reflect the quality and individuality of our vineyards in each wine, understanding that everything is connected.

## INITIATIVES

- Make own biodynamic preparations and compost
- Use cover crops between rows
- Use biodynamic lunar calendar for agricultural and winemaking practices
- Integrate animals in the vineyard (sheep, cows, hens)
- Members of the Biodynamic Association of Chile and of the Biodynamic Wineries
- Consult with biodynamic experts: Vicent Masson (preparations) and Bruno Follador (Compost)

## CHALLENGES

- Assure biodynamic certification for 100% of our vineyards
- Educate our workers and clients on the principles of biodynamic agriculture





“ TO SEEK A NATURAL  
BALANCE THAT  
ALLOWS REFLECTING  
THE QUALITY AND  
INDIVIDUALITY OF  
OUR VINEYARDS IN  
EACH WINE ”

# REGENERATIVE

Practices focused on the regeneration of the health of the soils and the ecosystem. Its base is organic agriculture, and its goal is to achieve positive impacts, such as carbon fixation, developing healthier communities, restoring biodiversity, productions resilient to climate change, and obtaining more qualitative products. We can't speak of regenerative agriculture without speaking of organic agriculture.

## INITIATIVES

- Make our own compost with 100% of organic wastes
- Use of cover crops between rows and minimum tillage
- Regular monitoring of the health of the soils
- Achieve a living wage for all our workers
- Have organic and fair-trade certifications

## CHALLENGE

- Achieve Regenerative Organic Certification of 100% of our vineyards by 2025





“  
WE CAN'T SPEAK OF  
REGENERATIVE  
AGRICULTURE  
WITHOUT SPEAKING  
OF ORGANIC  
AGRICULTURE  
”

# RESEARCH & DEVELOPMENT



The development of organic agriculture and its benefits for the planet and the people depends on generating new knowledge and innovation. We have therefore set ourselves the goal to be leaders in the development of organic viticulture, closely collaborating with universities and research centers.

## INITIATIVES

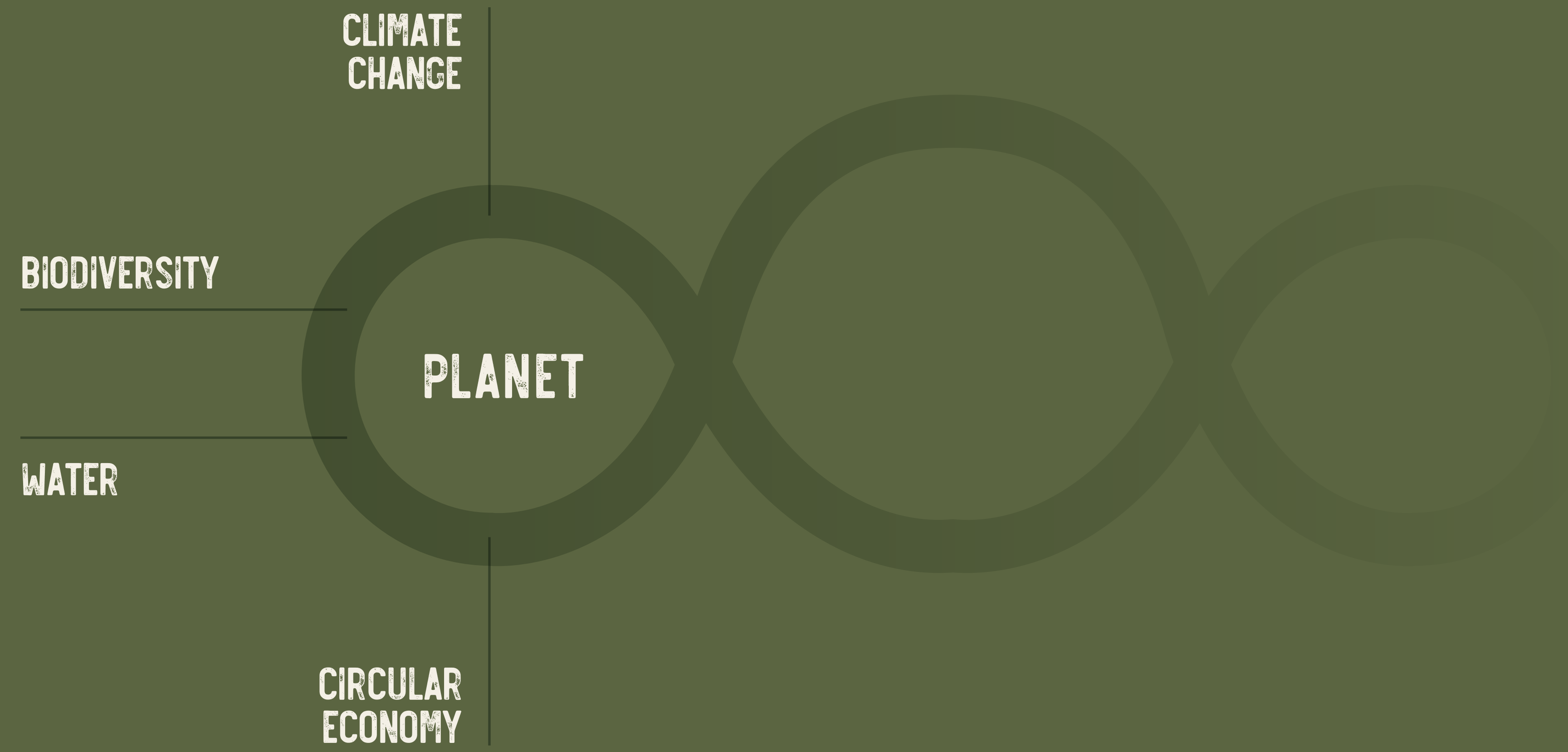
- R&D Committee integrated by technical teams of different areas
- Collaborations in projects with different universities and research centers: UOH, PUC, UChile, CII, INIA, CERES, UCM
  - Measure greenhouse gases
  - Improve composting
  - Hydric stress
  - Native yeasts
  - Benefits of changing to organic agriculture

## CHALLENGES

- Create an R&D area during 2023
- Establish an alliance with an international investigation center by 2025



“  
WE WANT TO BE LEADERS  
IN RESEARCH AND  
DEVELOPING ORGANIC  
VITI-VINICULTURE  
”



# PLANET

Our planet is in danger, and so are we. We currently face a climate, biodiversity, hydric, and waste crisis. And the wrongly called conventional agriculture has been, for years, an accomplice of these problems. Our commitment to the planet is to be organic because we plan to stay here.

We are convinced that, by being organic, we contribute to its regeneration and conservation.

# CLIMATE CHANGE

We are going through an unprecedented climate crisis. For years, the misnamed conventional agriculture has been one of the major causes of this crisis and an important source of emissions by converting forests into crop areas and using agrochemicals and intensive soil tillage. Consequently, Emiliana took over responsibility and is part of the solution. We practice organic agriculture, which promotes carbon fixation in the soil, thus forming healthy, living soils; we use inputs that require less energy and generate fewer emissions associated with their management. In addition, we are committed to reducing our direct emissions by 46% by 2030, thus being part of the Business Ambition for 1.5°C and Race to Zero by 2050.

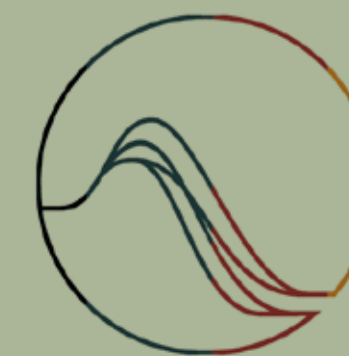


## INITIATIVES

- Install solar panels
- Buying renewable energy for wineries
- Committed to Science Based Target Initiatives (SBTi)
- Annual measurement of our carbon footprint
- Carbon footprint reduction plan
- Study of the greenhouse gases flow in soils
- Use of light bottles (Ecoglass) to reduce transport emissions

## CHALLENGES

- Reduce our direct greenhouse gas emissions by 46% by 2030
- Ensure that 100% of electricity for vineyards and wineries is from renewable sources by 2026



SCIENCE  
BASED  
TARGETS

DRIVING AMBITIOUS CORPORATE CLIMATE ACTION





“  
WE ARE GOING THROUGH  
AN UNPRECEDENTED  
CLIMATE CRISIS, AND WE  
DON'T HAVE A PLANET B  
”

# BIODIVERSITY

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Biodiversity means a variety of life, including species, their genetics, and the diversity of ecosystems. It is key to life on the planet and the functioning of agricultural systems. Conventional agriculture has generated destruction of habitats, ecosystem fragmentation, and contamination of species and natural systems with pesticides and toxic synthetic fertilizers. Being aware of

the importance of biodiversity and seeking its protection, at Emiliana we practice organic agriculture, connected to natural cycles, working hand in hand with nature and respecting life in all its forms. Organic agriculture fosters biodiversity, promotes the natural recycling of nutrients, protects pollinators, and controls pests through natural enemies.

## INITIATIVES

- Biodiversity management plans
- Implementation of biological corridors and islands of biodiversity
- Nursery of native species
- Use of cover crops between rows

## CHALLENGES

- Allocate at least 5,000 m<sup>2</sup> to biodiversity per hectare planted with vineyards
- Declare the Los Robles Estate as Protected Area (2025)





“  
WORKING HAND IN  
HAND WITH NATURE,  
RESPECTING LIFE IN  
ALL ITS FORMS”  
”

# WATER

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Water plays a vital role in the wine production, as in most human activities. Organic agriculture contributes to the efficient use of water, protecting the soil, and increasing its organic matter, thus improving its hydric retention capacity and avoiding contamination.

## INITIATIVES

- Use of soil moisture sensors, Scholander bombs, and Kc Models adjusted to each property to determine hydric requirements.
- Use of tech irrigation systems
- Online monitoring of irrigation equipment
- Reuse of liquid industrial wastes in the vineyards
- Water saving when washing barrels

## CHALLENGES

- Implementation of water management plans for every facility – 2026
- Count on 100% of the vineyards with tech irrigation systems





EMILIANA ORGANIC VINEYARDS

“  
BASIC ELEMENT FOR  
PERSISTENCE OF LIFE  
IN THE WHOLE PLANET  
”

# CIRCULAR ECONOMY

Our organic production is based on a circular model that works with nature, in which nothing is considered waste. We maintain materials in use and regenerate natural systems, mainly by recycling nutrients (grape skins, compost, soil) that regenerate our soils. This model applies to all areas of the company, from the packaging design to the management of the winery and its subproducts.

## INITIATIVES

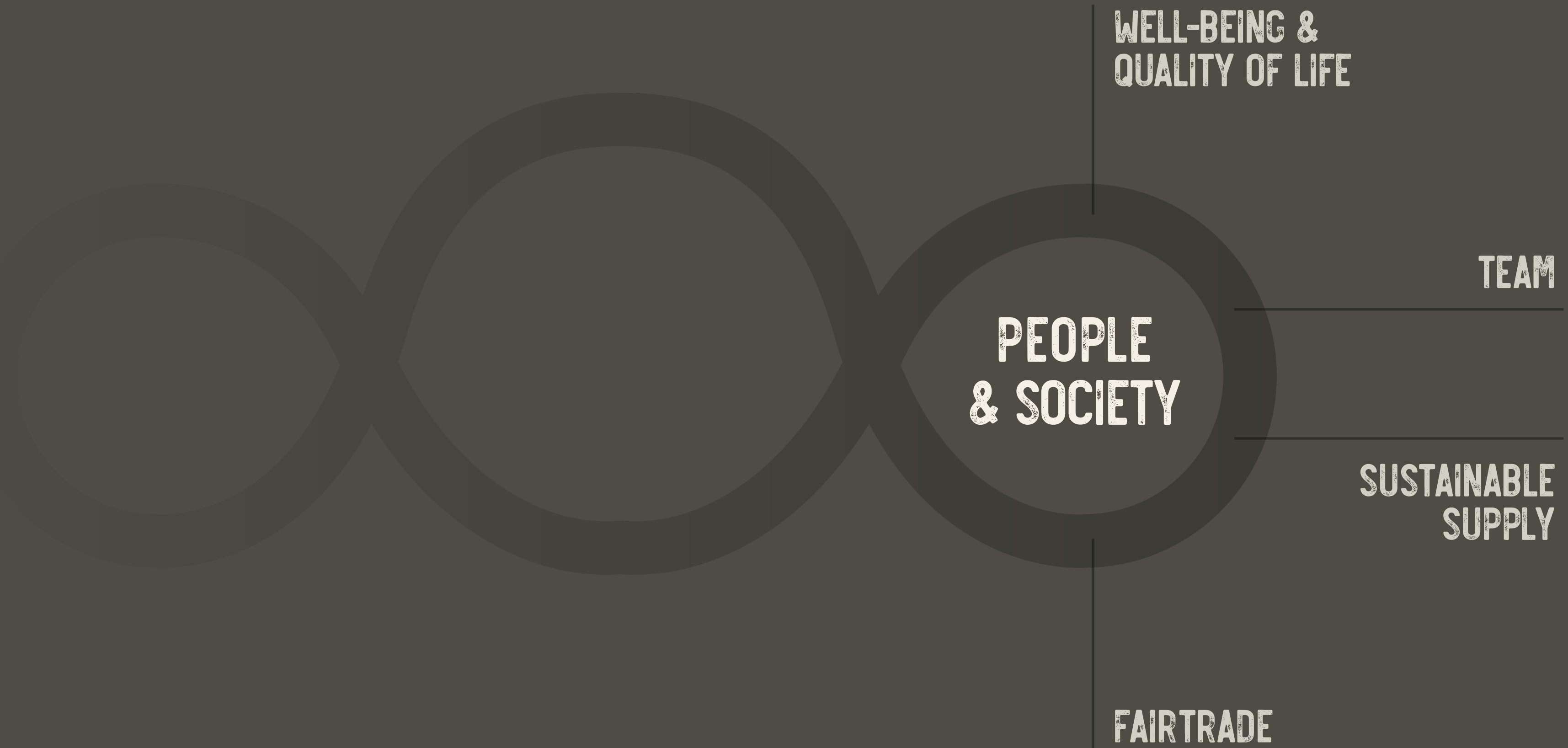
- Use light Ecoglass bottles
- Use inputs made with recycled materials
- Make compost with vinification waste products
- Install recycling points in all our facilities
- Create initiatives to reuse materials with local business persons (bottles, cork, etc.)

## CHALLENGES

- 100% of our packaging has to be reusable, compostable or recyclable by 2025
- All our products have to carry instructions on recycling by 2025
- Make compost with 100% of our organic wastes
- Reuse 100% of our industrial liquid wastes



“  
IT EMULATES NATURE,  
WHERE EVERYTHING  
HAS A VALUE AND IS  
USED UP, AND WASTES  
TURN INTO NEW  
RESOURCES  
”





# PEOPLE & SOCIETY

We believe in the freedom and the rights of people, their dignity, well-being, inclusion, equity, justice and respect, as values for human development and a better society. By being organic, we promote these values, and, in addition to caring for nature, we work for our collective well-being as a planet.

# WELL-BEING & QUALITY OF LIFE

Our workers are the essence of what we do. Caring for them is one of our principles for being organic. We work to improve their quality of life and that of their families by addressing their physical, emotional, financial, and social well-being. We provide proper conditions for each person to perform his or her work in the best conditions and support the development of local communities.


## INITIATIVES

- Complementary Health Insurance Option for workers
- Technical Scholarships for children of workers who meet the requirements.
- Development of health surveillance and emotional health talks.
- Financial education course
- Donations to local community organizations

## CHALLENGES

- Implement the well-being program "Our Quality of Life"
- Develop and implement the Responsible Consumer Program "Moderation Tastes Better" in 2024





“  
PEOPLE'S  
WELL-BEING IS  
PART OF OUR  
NATURE  
”

# TEAM

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Big challenges require teams formed by people who are diverse, integrated, capable, and committed to our values: collaboration, respect, motivation, responsibility, and honesty. Our challenge as a team is to create an organic organizational culture that promotes professional, individual, and collective development.

## INITIATIVES

- Foster technical and professional development among workers
- Improve constantly the conditions of the facilities and make them inclusive
- Offer benefit programs for workers
- Support freedom of association
- Work to ensure that all employees have a living wage.
- To have a code of ethics and a whistle-blower channel in case of non-compliance.

## CHALLENGES

- Develop and implement strategies of Diversity, Equity, and Inclusion by 2025
- All workers will have access to a living wage in 2028





“  
TOGETHER WE  
GO FURTHER  
”

# SUSTAINABLE SUPPLY

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Changing the production model to sustainable, based on being organic, requires a commitment from all members of our value chain. Each of them is a strategic partner for us, with whom we seek to establish long-term, trusting relationships in which we share our values.



## INITIATIVES

- Rely exclusively on 100% organic grape suppliers
- Train and implement the behavior and ethic code of suppliers
- Train on sustainability practices
- Have a whistle-blower channel in case of non-compliance with the codes

## CHALLENGE

- Develop and implement the "Sustainable Supplier" program by 2025



“  
COMMITTED  
WITH OUR  
VALUE CHAIN  
”

# FAIR TRADE



®

## INITIATIVES

- Fairtrade Partner Committee
- Fairtrade Bonus projects for workers:
  - Home Improvement
  - Health Fund
  - Catastrophic Solidarity Fund
  - Community Support Fund
  - Fairtrade Library
- Certification maintained since 2011

## CHALLENGE

- Implement the Fairtrade certification for 100% of Emiliana's operations







“  
IT IS ALL ABOUT  
MAKING TRADE FAIR  
”

# GOVERNANCE & CERTIFICATIONS



# WE WANT TO BE CREDIBLE AND RELIABLE

The commitment to be organic, generating collective well-being for the planet and the people, is at the core of our business model and its governance.

We are certified to provide credibility and reliability of our commitments to sustainability.

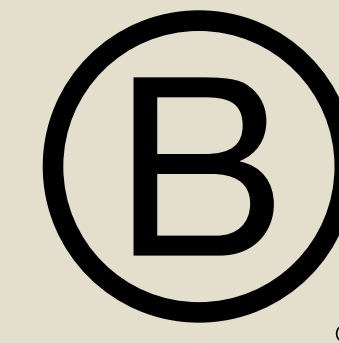


# OUR CERTIFICATIONS



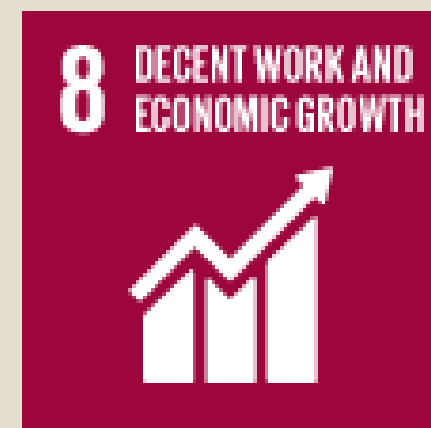
Regenerative Organic Certified®

Certified



Corporation

## ALIGNED WITH THE UN SUSTAINABLE DEVELOPMENT GOALS





A close-up photograph of a pair of hands holding a large bunch of dark purple grapes. The grapes are the central focus, with some green stems visible. The hands are positioned on either side, framing the bunch. The background is dark and out of focus.

# EMILIANA

ORGANIC  VINEYARDS

WWW.EMILIANA.BIO